

# Department of **GENERAL SERVICES** **PROCUREMENT DIVISION**

**Updated 03-09-16**

**DGS**

# Environmental Goal and Policy Report

The Governor's [2015 EGPR](#) states:

- California's commitment to its environment is a key element of a balanced and prosperous economy
  - Climate
  - Clean Environment
  - Natural Resources
- Key contributors to the state's economy through job creation, driving large economic sectors, and attracting a productive workforce

# Doing Business with California

- § The State awarded over \$8.8 billion for goods, services and construction.
  - § \$2.3 billion to Small Businesses
  - § \$300 million to DVBEs

Note: These figures are from FY 13-14, represent all reported departments, and are rounded off.

# Doing Business with California

- Executive Order S-02-06 establishes a 25% SB contract participation goal
- Agency staff shall identify a Small Business Advocate and encourage them to develop and share innovative procurement and contracting practices to increase opportunities for small businesses
- Military and Veteran Code (MVC) 999, Article 2§1896.70 (b) mandates a 3% DVBE goal in all state contracts (where permissible)

# Doing Business with California

## How does it help?

Small business “win-win” situation in 2014\*

- 99.2% of California’s businesses were SBs
- 3.6 million SBs in California
- SBs employed 6.5 million people: about 50% of California’s workforce
- Every dollar spent with a SB stays in California

\*Small Business Administration (SBA) *Small Business Profile* (2014).

# Doing Business with California

## How does it help?

- Most certified DVBEs are also SB suppliers.
- When California spends tax payer dollars with SB/DVBEs

# Welcome to California's Online Marketplace



## Sell to the State

Get Registered and Learn More about the System



## Small Business / Disabled Veteran Business Enterprise

Get Certified and Understand Your Advantages



## Get Public Procurement Information

Search for Bid Opportunities and Other Public Information

## Latest News and Events

Release of Cloud Computing Special Provisions for SaaS  
Friday, September 5, 2014



Small Business & DVBE Outreach Events 2015  
Thursday, January 1, 2015



[SEE ALL THE LATEST NEWS/EVENTS »](#)





**Sell to the State**  
Click here to  
*Register as a Bidder*

### Most Recent Bids

Sort order ▾

Test-11-39 0000000395	>
Test Event Name 0000000370	>
Test Event UAT 1 0000000034	>
buying 0000000110	>
testingstatewideBU 0000000138	>
Fresh Flowers 0000000396	>
EFT 0000000176	>
RFI - Buy 0000000104	>
UAT Test 2 0000000342	>

Q Search All Bids

### Information

- Find a Small or Disabled Veteran Business
- Learn how to do business with the State
- Find most commonly used procurement Bid forms
- Figure out what commodities your company should register for
- Find current State Contracts

### My Bids

- Create/Update Profile
- My Active Bids
- My Notifications
- My Purchase Orders
- My Open Invoices





**Small Business/  
Disabled Veteran  
Business Enterprise**  
Click here to  
*Get Certified*

### SB/DVBE Certification

- Find out about SB/DVBE Certification
- Search for Certified SB/DVBE Firms

### Office of Small Business & Disabled Veteran Business Enterprises (OSDS) Resources

- Learn about Nonprofit Veteran Service Agency (NVSA) certification and Nonprofit (NP) recognition
- Find SB/DVBE Forms
- Obtain a stamp and/or assistance on prompt payment penalties
- File a complaint
- Find resources for how to start and develop a business (Business Development Program)
- Caltrans' Disadvantaged Business Enterprise (DBE) certification

### Communication & Outreach (C&O)

- Resource Page
- Doing Business with the State
- View Upcoming SB/DVBE Outreach Events
- Find Reciprocity Partners that accept DGS's certified firms
- Find a SB/DVBE Advocate
- Find agencies that have delegated purchasing authority
- Learn about the benefits of the SB/DVBE Option
- Apply to become a California Multiple Award Schedules (CMAS) Contractor



**Get Public Procurement Information**  
Click here to *Search for Bid Opportunities*



SEARCH FOR **CONTRACTS**

VIEW **PAST PURCHASES**

SEE **CURRENT BIDS**

### Search for Public Purchasing Data

- Search for Leveraged Procurement Agreements (LPAs)
- Search State Contracting and Procurement Registration System (SCPRS) data
- Search California State Contracts Register (CSCR)
- Search Progress Payments
- Alternative Access for SCPRS
- Alternative Access for CSCR

### DGS Procurement Resources

- Buying Green - Environmentally Preferable Purchasing (EPP)
- Learn about Small Business and Disabled Veteran Business Enterprise certification
- State Contracting Manuals
- Departments with Approved Purchasing Authority
- Consolidated Annual Report
- Dispute Resolution

### Additional Information

- Request State Documents using the Public Records Request (PRR) process
- Learn more about State Procurement from the DGS Procurement Division

# Cal eProcure Contact

- For registration or other Cal eProcure system inquiries: 1-855-421-6355 or [vendors@fiscal.ca.gov](mailto:vendors@fiscal.ca.gov)
- For Small Business and Disabled Veteran Business Enterprise certification program related inquiries: 1-916-375-4940
- For State Procurement related inquiries: 1-800-559-5529

# QUESTIONS

Thank you for participating in our presentation

We wish you success!

Email us at:

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